February 6, 2006

MEMORANDUM

TO:       District Board of Trustees
FROM:    William D. Law, Jr., President
RE:       Danfoss Turbocor Quick Response Training (QRT) Grant

The Division of Economic and Workforce Development is requesting that the College enter into a contract with Workforce Florida Inc. (WFI) for a period of 24 months to provide training for Danfoss Turbocor. The contract is anticipated not to exceed $100,000. The contract is projected to begin March 20, 2006.

Tallahassee Community College has been involved in a number of QRT grants awarded by WFI. QRT grants are designed to provide state training funds to either new or expanding private businesses over a 24 month period. QRT grants require a public educational institution (e.g., community college) to act as the fiscal agent. In the role of fiscal agent, the College will be a third party to the contract between the company and WFI.

Danfoss Turbocor plans to eventually employ 150 new employees, at an above average wage. The addition of 150 new jobs in the area will have a significant impact on the economic growth of the region. The Tallahassee – Leon County Economic Development Council (EDC) is in the process of providing a letter of support. As required by WFI, the company is a targeted industry (manufacturing) with exportable products or services.

The College will receive a 5% in-direct administration fee for managing the contract. The College’s attorney has already reviewed and approved the contract boiler plate.

Staff Resource:    Kurt Salsburg

RECOMMENDED ACTION:

Authorize the President to enter into the QRT contract pending approval by WFI and Turbocor.